

COFCO International Selects Quantifi as its Commodity Credit & Counterparty Risk Management Solution

About COFCO International

With 12,000 people in 35 countries, COFCO International is the overseas agriculture business platform for COFCO Corporation, China's largest food and agriculture company. In 2017, COFCO International handled over 100 million tonnes of related commodities with revenues of \$34bn. The company is accelerating its growth to create a world-class integrated global agriculture supply chain, anchored in China and competing globally.

Background

Against a backdrop of price volatility, cost pressures and competition, commodity trading firms are experiencing challenging times. Despite this, many firms are still relying on traditional, manually intensive methods to evaluate and respond to risk. To improve its risk management capabilities and better govern risk exposures, COFCO International began an

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initiative to implement an enterprise-wide approach to credit risk management. After careful review COFCO International selected Quantifi's Commodity Counterparty Risk Management (CCRM) solution. COFCO International recognised that Quantifi could help with their plans to grow into a new global force in agricultural trading.



Why Quantifi?

"In this increasingly competitive and volatile environment, holistic credit risk management is an important component of industry best practice. As part of its risk management strategy, the COFCO International Board needed a consolidated view of exposures and risk to better manage volatility and control counterparty risk. Following an intense selection process of six notable commodity risk platforms, COFCO International selected Quantifi as its global enterprise risk solution. Quantifi demonstrated an unparalleled understanding of COFCO International's business and an ability to deliver a proven platform with a first-class implementation." *Roland Jordan, Head of EMEA & Asia Pacific Sales, Quantifi*

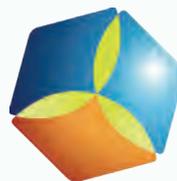
Quantifi Commodity Counterparty Risk Management (CCRM) solution

Quantifi's CCRM is a high performance, scalable and intuitive solution that can be seamlessly integrated with a firm's existing processes and systems. Available as on-premise or in-cloud, the solution is designed to help reduce risk and operational complexity with more accurate analytics, consolidated reporting and simplified data management. Automated processes reduce costs and allow firms to respond faster to credit events to mitigate losses. Firm wide, all participants involved in the credit decision making and risk management process can use Quantifi to make optimum credit decisions while managing the associated risk.

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Client Benefit

"We are delighted to be working with COFCO one of the world's largest agribusiness groups. In the dynamic marketplace in which COFCO operates, it is more important than ever to understand counterparty risk and exposure. The very nature of counterparty risk means firms require solutions built specifically to manage this risk. COFCO recognised our strength in this space and were keen to benefit from the advanced techniques and models we apply for measuring this." *Roland Jordan, Head of EMEA & Asia Pacific Sales, Quantifi*



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